



Contact

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Email

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Address

House 7 Street 15 Model
Colony, Malir, Karachi, Sindh,
Pakistan

Education

2022

BBA-H

Iqra University - EDC campus

2016

Intermediate- Pre Eng
NCR-CET College

2014

Matriculation
Everest Grammar High School

Expertise

- Excellent Communication Skills
- Fluent In Spoken English
- Positive Team Player
- Management Skills
- Marketing & Planning
- Adaptability

Language

English

URDU

SHABEEH UL HUDA

Business Development Manager

Highly energetic, performance-driven individual with experience in direct customer dealing, management, marketing, event management while meeting tough deadlines. Helping organizations obtain better brand recognition and financial growth.

Experience

Jan2022 - May 2022

DigiSoft Studios- Digital Marketing Agency

Operation Manager

Managing Clients and operations of different teams such as Digital Marketing team, Web Developers and Content writers dealing with Local Clients maintaining Marketing and sales.

Nov 2020 - DEC 2021

Surge International - USA Based Call Center

Director

- Overseeing Business and group managing worldwide USA Clients and Pharmacy. Managing Clients necessity and Monitoring deals.
- Training new employees and conveying quality guidelines and boundaries to Sales group for improved results..

July 2018 - Jan 2020

The Lead Forum- USA Based Call Center

Quality Assurance Executive

- Creating and executing the cycles to guarantee that the quality is kept up with according to the set conventions from client's end.
- Distinguishing the suitable quality guidelines and boundaries.

Call Center Representative

Outbound dialing to US includes customer dealing and sales

JUNE 2018 - Sept 2018

Zhongba Consultancy- Pak China Company

Business Development Manager - Project Based

- Following up new business opportunities and setting up meetings
- Planning and preparing presentations
- Communicating new product developments to prospective clients

MAY 2018 - Sept 2018

Global com Solutions - USA Based Call Center

Call Center Representative

- Managing large amounts of inbound and outbound calls in a timely manner
- Following call center "scripts" when handling different topics
- Identifying customers' needs clarify information, research every issue and providing solutions

Community Service

MAY 2018 - Sept 2018

SERVING MANKIND by HUMMANITY FIRST

CORE team member, Assistant Financial Officer

- Fundraising
- Organizing Charity base Event (Evolving Future 1 & 2.0)
- Collecting donations
- Managing Finances